

## *Equipped for the future*

Success through new organisational and management structures



The company has grown steadily, while informally and rapidly adapting its structures to market requirements. In this phase, direct lines of communication and a lean management organisation have significantly contributed to the company's success. Today, soplar s.a. has achieved a market position and size that call for a more appropriate management and leadership culture.

### The Client

- soplar s.a., CH-Altstaetten, Switzerland.
- Manufacturer of stretch and parison blow moulding machines
- Turnover: more than doubled in the past decade, currently in excess of CHF 100 million
- Number of employees: approx. 150

### The Objective

- The growing organisational and management structures need to be adapted to the size and complexity of the company.
- Introduction and establishment of organisational processes oriented towards the strategic objectives of the company.
- Ensure effective management of the company and/or corporate sectors.

### The Solution

- Establish the core processes, oriented towards market requirements and/or the corporate strategy.
- Orientation of the business towards core processes by establishing a process organisation.
- Implement a discernible management process.
- Coaching the management team.

### The Client Benefit

- Clear organisational and management structures led to a marked increase of efficiency throughout the company.
- Nowadays, management responsibility is more broadly spread.
- Further growth phases will be undertaken on a solid foundation.
- Initial successes in implementation – thanks to intensive backup - were registered within a short time.

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